Recap Edition

CAHSAH’S 2014 ANNUAL CONFERENCE

PLUS
CHAIR’S MESSAGE - CAHSAH ANNUAL CONFERENCE
LEGISLATIVE UPDATES
NEW EDUCATIONAL OPPORTUNITIES
CAHSAH ANNUAL CONFERENCE –
SHAPING THE FUTURE OF HOMECARE

Chair’s Message
By Denise Altomare

There is nothing like our Annual Conference & Expo to renew, rejuvenate and continue to foster innovation. Palm Springs this year offered the perfect backdrop for education, professional development, fellowship and (disco) fun. This year’s conference included three great keynote speakers, 43 breakout sessions, an amazing expo and innumerable social events.

Our nationally recognized keynoters are enlightening, entertaining and informative. The concurrent breakout sessions offered a variety of meaningful, significant education. The detailed sessions provided us with what we need to be successful in these challenging and demanding times in health care.

Along with the great formal programs, sponsors and vendors, and incredible surroundings, the added value of networking and ability to spend a few days with home care friends and colleagues from across the state increased the benefit of attendance for our membership. It is always heartwarming to be a part of the celebration honoring the award winners who set such an excellent example of homecare heroes! And it is a pleasure to spend time with friends, new and old, and to be part of a group of people who are as committed to this industry as is CAHSAH and anyone reading this message.

CAHSAH’s leadership, including board members, committee chairs, committee members and others, work closely with CAHSAH’s dedicated staff to serve the needs of our industry. Moving forward, we continue to play a role in California’s political arena with CAHSAH PAC contributions to legislators who support our industry’s philosophy and vision of the future. It is important to point out that CAHSAH works diligently on a daily basis to advocate for our industry in both the state and federal bureaucracies on a multitude of regulatory and administrative issues that impact how our industry operates.

At the federal level, our advocacy efforts with our partners at the National Association for Home Care & Hospice (NAHC) and our state association partners could not have been stronger. We joined forces on a wide range of issues to advocate with one united home care voice on policy matters that impact our industry nationwide. Our key federal issues continue with addressing CMS’ ill-conceived rebasing proposal and their unnecessarily burdensome and duplicative Face-to-Face documentation requirement. We have been dogged in our advocacy on these issues and continue to work with California’s congressional delegation on a regular basis to make our case. CAHSAH also is working hard on other federal issues including preservation of the federal Companionship Exemption, Affordable Care Act (ACA) reform such as redefining the workweek definition from 30 hours per week to the more acceptable 40 hours per week, promoting legislation to allow

nurse practitioners and physician assistants to order home health care in the Medicare program, and advocating for full-funding for both Medicare and Medicaid (Medi-Cal in California). We are committed to working closely with NAHC and our state partners on a myriad of regulatory issues impacting all home health and hospice agencies providing care through federal health care programs.

It goes without saying that it continues to be an honor to serve as your Chair. Working with such a dedicated and dynamic Board and leadership team in coordination with the excellent CAHSAH staff continues to be a pleasure.

I want to personally offer special thanks to all the CAHSAH staff, committee members, and volunteers who worked tirelessly to make the 2014 Annual Conference such a success!

For those of you who were with us in Palm Springs, it was awesome to see you…thank you for your attendance and participation!
You dedicate your life to making their lives easier.

We make it easier to understand their insurance.

People who have both Medicare and Medi-Cal deserve a special kind of care. But managing their coverage can be hard. Molina Healthcare makes it easier. We help caregivers find answers. We also make sure Medicare/Medi-Cal members get the benefits they need. Preventive screenings and checkups. Long-term services and supports. Social, emotional and physical health. We coordinate it all, so you can focus on what you do best. It’s what we’ve been doing for over 30 years.

Make caring for Medicare/Medi-Cal patients easier.

Visit www.MolinaHealthcare.com or call (877) 385-7823 (TTY/TDD: 711). Monday – Friday, 8:00 a.m. – 8:00 p.m.


For information on Molina Dual Options Cal MediConnect Plan (Medicare-Medicaid Plan) and other Cal MediConnect options for your health care, call the Department of Health Care Services at (800) 430-4263 (TTY: (800) 735-2922) Monday – Friday, 8:00 a.m. – 8:00 p.m., or visit http://www.healthcareoptions.dhcs.ca.gov/HCO CSP/Home/default.aspx.

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Annual Conference was a Big Success in Palm Springs

This year’s groovy conference took the “Home Care Groove” to a whole new level. With over 380 attendees and exhibitors, the Renaissance Hotel was movin’ and groovin’. This stellar conference kicked off with three Hospitality Suites hosted by Data Soft Logic, Select Data, and Heffernan Insurance. Each suite was overflowing with fun and excitement as attendees mingled with sponsors and colleagues, enjoying hosted beverages and hors d’oeuvres. The far out evening allowed for some relaxation and networking before the education sessions started the next morning.

On Tuesday, attendees were diggin’ the delicious hot breakfast before the dy-no-mite keynote presentation by Arnie Cisneros. Arnie addressed keys to successful agency management in this reform era. After the keynote, attendees broke out into six concurrent sessions before heading to the Hafkenschiel Business and Awards Luncheon. During the Luncheon, award recipients were honored and recognized for their outstanding contributions to the home care and hospice industry. In addition, Denise Altomare, CAHSAH’s Chair of the Board and Dean Chalios, President of CAHSAH gave exciting updates on various CAHSAH endeavors. The festivities continued with 12 more insightful sessions led by top industry experts covering important issues from evolving OASIS guidelines to the “need to know information” on Mastering Marketing Plans that Attract New Clients. As the afternoon of education came to a close, attendees kept the party rollin’ as they made their way to the Oasis Exhibit Hall where the grand opening reception offered stellar food and networking opportunity with over 80 top industry vendors.

Wednesday was pumped to the max, starting bright and early with the Speed Dating Demo Breakfast featuring Axxess, Kinnser Software, and HealthCare Synergy who gave the lowdown on their software and services. After breakfast, an electrifying panel discussion with top industry experts, Jeanne Parker Martin, Dave Terry, Marcia Reissig, and Aaron Marcum reviewed the opportunities and threats of bundled payments. The day continued with more top notch breakout sessions covering topics such as transitions in care, hospital readmissions, wage and hour and QAPI. With so many regulatory changes occurring this year, all breakout sessions were well attended and most were at max capacity.

The Expo Luncheon had everyone groovin’ on their feet with four delectable lunch options stationed throughout the hall, which promoted additional networking opportunities. During lunch many lucky winners were awarded raffle prizes that ranged from iPad Mini’s to $50 Visa gift cards. The conference Best Dressed Award went to Melinda Gaboury who, in turn, graciously donated her winnings to the PAC event that took place later that evening.

The PAC Event took this disco inferno to a whole new level as guests slipped on their grooviest outfits in hopes of being crowned the PAC Event’s Disco King or Queen. This disco dance party had everyone groovin’, snapping photos, eating, laughing and raising money for CAHSAH’s political action committee.

Thursday was back to business. Bill Dombi of the National Association for Home Care & Hospice (NAHC) gave an enlightening update on home care’s federal state of affairs from an insider’s perspective. He discussed both challenges and opportunities for home care and health care reform. One of the most important lessons from Bill’s address was the need to stay current with regulatory changes at the federal level. After Thursday’s keynote, attendees made their way to their final round of excellent breakout sessions.

At this year’s groovy Annual Conference we celebrated, we learned, and we had a great time. The three days were packed to the max with edifying sessions and endless networking opportunities, but most important was the quality information that attendees were able to take with them and apply to their day-to-day operations. Thank you to everyone who participated, and we hope to see you at next year’s Annual Conference in Palm Springs from May 19-21.
CONFERENCE RECAP

Attendees enjoyed over 45 concurrent sessions and 6 different tracks.

Bill Dombi of NAHC speaking at conference.

Attendees at the Hospitality Suites.
On May 14th at CAHSAH’s 2014 Annual Conference and Home Care Expo, six people were recognized for their outstanding achievements during The Joseph H. Hafkenschiel Awards Ceremony. The awards were presented by Nominating Committee Chair, Michelle Hofhine of Accredited Home Health Services in Woodland Hills.

The Home Care Service Award was presented to Daisy Mejia with 24Hr HomeCare in El Segundo. This award was established to honor an individual directly involved in day-to-day care who has consistently provided outstanding service to patients in their homes. Andrew Matthews with 24Hr HomeCare in El Segundo said “Daisy’s commitment to home care allows her to give her patients an improved chance of rehabilitation.”

The CAHSAH Joan Baier Garland Nursing Scholarship was presented to Tenika Cole. CAHSAH awards a $2,500 scholarship to provide support to students in good standing in an AA, BS, or MS Nursing Program who have demonstrated a commitment to home care and to the community. Tyner Brenneman-Slay with 24Hr Homecare in Culver City shared that Tenika is enrolled in an Associate Degree Nursing Program at St. Mary’s College in Los Angeles. Tyner said “Tenika’s primary goal is to educate on the importance of medication compliance, keeping doctor’s appointments, assisting the client with resources, and to be a dependable companion. Tenika’s focus is the client and their needs, she understands that every client has different needs, and most importantly is an advocate for them.”

The CAHSAH Ambassador Award was awarded to Elaine Flores with Medical Home Care Professionals in Redding. This award honors an individual who has made a special contribution to the home care industry. Patty Shackleton with Medical Home Care Professionals in Redding provided testimony, “Elaine’s qualifications for Ambassador however, are not necessarily her intellectual powers but her people skills and motivating people. She finds everyone interesting and credits them with what they have to give. She will listen to people and they will learn from her.”

The Lillian O’Brien Home Care Supervisor Award was presented to Julie Lehmann with Home and Health Care Management, in Chico. This award was established to honor a first-line home care clinical or office supervisor who has made outstanding contributions in motivating staff to achieve excellence in home care service. Jennifer Norris with Home and Health Care Management provided testimony of Julie’s supervisory skills and how she inspires her caregivers, juggles schedules, and is tireless in her ability to treat people with respect and cheerfulness. Jennifer said, “Julie is an exemplar leader, she goes above and beyond what is expected. She instills loyalty in her employees, who will do anything for her.”

The Home Care Physician of the Year Award was presented to Dr. James McGregor with Sutter Care at Home in Roseville and Sacramento. This award honors a physician who excels in providing and utilizing home care and optimizing the role of home care in the health care system. Mag VanOosten with Sutter Care at Home shared that Dr. McGregor has championed the Advanced Illness Management (AIM) program at Sutter through the program’s successful pilot and into its current state. Mag said “Dr. McGregor’s expertise and consulting role across the health care continuum into the home, hospital and in the doctor’s office, makes him a true visionary. Dr. McGregor works as a colleague and educator in a cooperative fashion with open communication as well as a kind and gentle spirit.”

The Lois C. Lillick Award was presented to Trevor O’Neill with Colonial Home Care Services, Inc. in Orange. This award honors an individual who has made outstanding contributions to the continuing development of local, state, and national home care associations. Testimony was provided that Trevor has owned and operated Colonial Home Care for over 20 years, and continues to update his own policies and procedures to comply with new regulations and legal interpretations that affect the industry. He is a member of CAHSAH’s Board of Directors, Chair of the Home Care Aide Committee, and member of the PAPA Committee. Trevor is also the President of the Orange County Home Care Council. Through CAHSAH he works to promote best practices for the non-medical home care industry through education and advocacy efforts.
CAHSAH’s Board at the Joseph H. Hafkenschiel Awards Ceremony

Trevor O’Neil receiving the Lois C. Lillick Award.

Dr. James McGregor receiving the Home Care Physician of the Year Award.

CAHSAH's Board at the Joseph H. Hafkenschiel Awards Ceremony
What a great show of support for the home care industry – 80 exhibitors and 85 booths, of which 11 were first time CAHSAH exhibitors! The turnout speaks volumes about the confidence in the future of the industry.

Not only do our affiliates provide needed home care products and services, they are also problem solvers and educators -- a vital component of the association.

Our exhibitors were very generous with raffle prizes, donating 35 prizes, from a Kindle Fire to Coach handbags to gift cards. **CAHSAH’s grand prize, a complimentary 2014 Conference Registration was awarded to Eileen Garvey with Kaiser Permanente. Congratulations!**

**Special recognition awards were presented to:**

Diane Brabetz of At Home Nursing Services, Santa Rosa - Concierge of the Year

Elissa Hamilton of Palomar Home Health Services, Escondido - Member Retention Efforts

Chris Price of Livermore & Associates Insurance, Rancho Cucamonga - CAHSAH Exhibitor 30 consecutive years! Amazing!

We were especially pleased to have new provider members represented at conference:

- Alars Home Health, LLC
- Assurance Adult Home Care
- Caring Senior Service
- Far East Home Care, Inc.
- Happy at Home
- Home Care Services Santa Clarita
- MediTech Health Services, Inc.
- Professional Home Care Service
- The Caring Connection, Inc.
- Trio Home Health Care of San Diego, Inc.
- Verdugo Home Health, Inc.
- Zephyr Cygnet Health Strategies

CAHSAH offers a special thanks to our Affiliate Advisory Committee for their contribution of ideas, time and guidance in preparation of the 2014 Expo:

- John Shinn, PPS Plus Software
- Michael Tidd, Healthcare Synergy
- Tami Unsworth, Heffernan Insurance Brokers
- Jennifer Jackson, ADT

Neil Rotter of Accredited Home Health Services and Tiffany Karlin of Accurate Business Results provided invaluable onsite assistance as well.

And, of course, we extend our appreciation to all the 2014 exhibitors, many of which were also sponsors of various conference events. You are the Expo! Thanks to all!
They were decked out in all kinds of groovy disco attire! CAHSAH’s PAC Event sponsors came dressed to impress and showed off their best disco dance moves as they hosted one groovy event for Annual Conference attendees. Complete with spinning disco lights and a cheeky disco DJ, PAC Event attendees were transported back to the disco era for one very memorable night in Palm Springs.

CAHSAH’s annual PAC Event is held each year in conjunction with our Annual Conference to raise funds for CAHSAH’s Political Action Committee (PAC). Contributions to CAHSAH’s PAC enable us to keep home care relevant in California’s political arena. We are proud to announce that this year’s event raised over $10,000 for the PAC!

CAHSAH is sincerely grateful to those agencies and individuals who sponsored and attended the event.

Sponsors

Accredited Home Health Services
Accurate Business Results (a Division of Mueller Prost)
Addus Home Care
Denise Altomare
Dean Chalios
Melani Conti
DialMED Home Care
Tiffany and Ryan Exline
HCAOA Southern CA Chapter
Healthcare Synergy
Home Care Council of Los Angeles County
Home Instead Senior Care, Mountain View
HomeWell Senior Care
Jonathan and Miriam Istrin
La Jolla Nurses Homecare
Orange County Regional Council
Steve Parkhurst
Marcia Reissig
RX Staffing and Home Care, Inc.
San Diego Regional Home Care Council
Sanders, Collins & Rehaste, LLP
Tami Unsworth
Woodrow Healthcare Consulting

Attendees

24hr Home Care
A Caring Heart Home Care
Accreditation Commission for Health Care
Arkray USA, Inc.
Assurance Adult Home Care
At Home Nursing Services
At-Home Senior Services
BetterCare
Denise Blatny
Cambrian Homecare
CareNet LA
Caring Companions
Elaine and David Flores
Healthcare Provider Solutions
Hospice of the East Bay
INDECARe In-Home Care
Inland Empire Home Health and Hospice
Sara and Ben Kawaguchi
Kenyon HomeCare Consulting
Kronos Incorporated
McCoy and Connolly Consulting
Medical Home Care Professionals
Onecarehealth
Procura
ProVista
Superior Home Care Services
Pat West

Contributions to CAHSAH’s PAC are currently being accepted here.
**POLICY & ADVOCACY**

**ASK MARY**

Answering your legislative & compliance questions

**Question:**
As a Medicare Certified Home Health Agency are we required to employ all of our staff as employees of the agency?

**Answer:**
California’s Title 22 home health regulations do not have such a restriction; however, the Medicare Conditions of Participation (COP) do specify that your qualifying service must be provided by employees of your agency. An agency’s qualifying service is established by the agency when the agency submits its initial licensure application. The COP is 484.14(a) Standard: Services Furnished: “Part-time or intermittent skilled nursing services and at least one other therapeutic service (physical, speech, or occupational therapy; medical social services; or home health aide services) are made available on a visiting basis in a place of residence used as a patient’s home. A home health agency must provide at least one of the qualifying services directly through agency employees, but may provide the second qualifying service and additional services under arrangements with another agency or organization.”

**WNU Headlines**

**May 19**

**Governor Brown Releases May Revised Budget**
On May 14 Governor Brown released his revised May budget. The updated budget reflects an increase in the State’s revenue when compared to the January estimates and incorporates several of the Governor’s priority items including: stabilizing the teachers’ retirement system, implementing the Affordable Care Act, bolstering drought assistance – which includes increased fire protection funding, and increasing California’s budget reserves.

[Click here for the full article.]

**May 12**

**Official Date Set for ICD-10 Implementation**
The Centers for Medicare & Medicaid Services (CMS) has announced October 1, 2015 as the official start date for ICD-10. The U.S. Department of Health and Human Services will be releasing an interim final rule with the new compliance date for use of ICD-10, and it will include a directive for HIPAA covered entities to continue the use of ICD-9 through September 30, 2015. Please note that the sample provider testing that was scheduled for July of this year has been cancelled, and additional opportunities for testing implementation of ICD-10 will be made available in 2015. CMS has not provided an update about the implementation date for the OASIS-C1, but it is expected that an official advisement will soon be issued.

[Click here for the full article.]

**May 5**

**CMS Issues Part D Prior Authorization FAQs for Hospice**
The Center for Medicare and Medicaid Services continues to monitor the impact of the new Part D prior authorization process for hospice beneficiaries and has released an update on the frequently asked questions relative to Part D Pharmacy for hospice beneficiaries. As our industry continues to work through the issues that have been raised from this new prior authorization process, we encourage you to notify CAHSAH with any issues you may be having in resolving Pharmacy Plan issues. Please provide the date of incident, patient’s hospice diagnoses, the unrelated drug that should be covered under Part D, a brief description of the Part D Plan response/reaction, impact of the plan’s response and name of Part D Plan.

[Click here for the full article.]
POLICY & ADVOCACY

LEGISLATIVE UPDATES

AB 1863 (Jones) Priority Bill Hearing

The DRA Licensure Bill, AB 1863 (Jones), was assigned to the Senate Human Services Committee. CAHSAH maintains its “Oppose Unless Amended” position on this measure because it lacks sufficient disclosure requirements regarding consumer employer responsibilities when they utilize the services of a domestic referral agency (DRA).

The hearing date for the bill is scheduled for June 10 at 1:30 PM in Room 521 (subject to change) of the State Capitol. We ask that members call and write their Senators in advance of the hearing and ask that they vote “NO” on AB 1863 unless it is amended to include necessary consumer protections. It is critical that we remain prudent and reach out to our Senators before the bill is heard.

We also ask that all available members attend the hearing to advocate our opposition to the measure. If you are able to attend the hearing, please contact Legislative Specialist, Mary Adorno at madorno@cahsah.org.

To call or write your Senator before the hearing, click here to access our Action Alert that includes the AB 1863 Fact Sheet, opposition sample letter, and list of Senate Members serving on the Senate Human Services Committee.

CAHSAH thanks you for your prompt attention to this matter.

SB 935 (Leno) Passes Senate

SB 935 (Leno), one of CAHSAH’s priority bills, has passed the Senate and now moves to the Assembly. If passed, SB 935 would increase the minimum wage, on and after January 1, 2015, to not less than $11 per hour, on and after January 1, 2016, to not less than $12 per hour, and on and after January 1, 2017, to not less than $13 per hour and would require the automatic adjustment of the minimum wage annually thereafter, based upon the Consumer Price Index. CAHSAH remains opposed to the bill due to the financial implications this measure would have on families who are already struggling to afford home care services for their elderly and persons with disabilities. Please watch for alerts and updates as we continue to monitor and advocate against this bill.

Federal Issues

At the federal level, CAHSAH continues its aggressive advocacy efforts in conjunction with our colleagues at the National Association for Home Care & Hospice (NAHC) and with our state association partners throughout the nation through NAHC’s Forum of State Associations.

We are working to promote House of Representatives legislation to delay implementation of the proposed Medicare rebasing rule that would have a devastating impact on our industry. We are also working on a multi-faceted effort to eliminate the overly burdensome, duplicative and completely unnecessary face-to-face documentation requirement. That effort includes a targeted campaign to include language in an upcoming federal appropriations bill to eliminate the face-to-face requirement and coordination with NAHC on a complex litigation strategy to address this issue.

We are also working at the federal level to prevent implementation of a home health co-pay which simply amounts to a “sick tax” on those least able to afford additional health care financial burdens, to reverse repeal of the federal companionship exemption, to ensure that nurse practitioners and physician assistants are able to order home health care for Medicare patients, and to provide funding for utilization of cutting edge technology in the provision of home health care.
MEMBERSHIP

MEMBER SPOTLIGHT

Concierge Program

Our stars this month:
Craig Falk of Craig Cares
Trevor O’Neil of Colonial Homecare Services

CAHSAH’s
GROUP PURCHASING PROGRAM

Looking for savings?
These are actual percentage savings your peers are enjoying:

Telehealth Home Monitoring 24.7%
Medical Supplies 8.0%
Telecom 23.0%
Wireless 22.0 - 24.0%
Business Products 8.0%
Ostomy Supplies 11.0%

If you are interested in CAHSAH’s GPO Program through PROVISTA, please contact Larry Sapp, lsapp@provistaco.com, 916-624-1803.

CAHSAH Welcomes New Members!

Please help us extend a warm welcome to those new members who have recently joined CAHSAH between April 17, 2014 and May 19, 2014.

Providers
Home Care Services Santa Clarita, Santa Clarita, CA
Assurance Adult Home Care, Irvine, CA
Happy at Home, Irvine, CA
Golden Age Home Health, Inc., North Hollywood, CA
Century Home Healthcare, Porter Ranch, CA
Aviva In-HomeCare, San Francisco, CA
Purpose Driven Home Health, Bakersfield, CA
Seniors Helping Seniors, Los Angeles, CA
Elysian Hospice, National City, CA

Affiliates
Hospice Services of Nevada, Las Vegas, NV

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Telephone: (916) 641-5795 Fax: (916) 641-5881
www.cahsah.org

For advertising, please contact: Wesley Clark at 916-641-5795 ext. 120

CAHSAH does not necessarily endorse any of the products, services or meetings advertised in the Bulletin. CAHSAH also does not endorse the opinions, products or services of guest authors in the Bulletin.
Achieving Staff Buy-In with Telehealth

As with any new project or program, getting staff buy-in is critical to its success—and telehealth is no different. The more involved your staff is from the get-go, the more engaged they will be. There are many ways to engage staff.

It is important to educate staff on why you are implementing telehealth, how it aligns with your organization’s clinical and financial goals, and how it ultimately affects them as employees. Hold an information session showcasing the telehealth devices and software so they can familiarize themselves with the new technology. Following appropriate approval, offer incentives, such as small gift cards, to your nurses who refer the most patients to the telehealth program. Create a buzz by sending staff email and flyers on their colleagues’ and the organization’s successes in telehealth. Share the wonderful benefits telehealth can have on clinical outcomes and reducing readmissions.

As your program grows and you gather your own outcomes, be sure to share these with your whole agency to demonstrate the success of telehealth and the positive impact it has on your organization and patients.

To learn more about effective telehealth solutions:

Philips Hospital to Home
866-554-4776
www.philips.com/eTrAC
Private Duty Workshop
Operate your business in the legal landscape of 2014 and beyond!

Speaker: Elizabeth Murphy

Sponsored By: Heffeman Insurance, and Health Care Synergy

June 25, 2014 | Sacramento, CA
June 27, 2014 | Ontario, CA

This workshop will cover a wide array of employment-related topics, all of which are crucial to business owners in the home care industry. Through the use of case studies and group exercises, attendees will have the opportunity to practice the real-life application of the following:

- Brand new employment laws and how they apply to the home care industry
- How to calculate overtime in the new AB-241 age
- Interplay between California’s new overtime rules and the “Final Rule” at the federal level
- How to handle a workplace investigation
- What to do if you get served with a lawsuit

These are just a few of the highlights from this inspiring and important program.

For more information, click here.
START-UP CONFERENCE:
FROM VISION TO REALITY

HOME HEALTH, HOSPICE, and PRIVATE DUTY

Sponsored By: Data Soft Logic, and Health Care Synergy

October 9-10, 2014
Caesars Palace Hotel in Las Vegas, NV

Are you thinking about starting your very own Home Health, Hospice, or Private Duty agency?

Then this October is your chance to hear what it takes! Join us in Las Vegas for an exciting program that will answer all of your agency related questions.

Before you run and jump into the open waters of home care, take this course first! These comprehensive programs will cover all the necessary information that you will need to ensure that your risks are minimized and your business is a success!

Do not miss out on this once-a-year opportunity. Sign up now to get the answers to the: Who, Why, What, Where, How and When regarding agency start up! See you in Las Vegas!

The Art of ICD-10 Coding Workshop
Speaker: Sparkle Sparks

WHAT DO YOU DO NOW?

The number one concern with the transition to ICD-10 is its potential impact on productivity, and therefore, cost to the agency. Continuing to educate your staff by training them in the new code sets of ICD-10 will allow your coders to gain proficiency and minimize the negative impacts of the transition.

Oasis Answers Inc. points out that an added benefit of continuous training in ICD-10 is that it makes coders more proficient at assigning ICD-9 codes as well. There are many more similarities than differences between ICD-9 and ICD-10. In the effort to prepare for ICD-10 implementation, ICD-9 has not been given any updates. Therefore, many of the questions that coders have for ICD-9 are being answered in the training for ICD-10.

Stay current, and ease your transition. Come join us in June to continue educating yourself in the diverse coding sets of ICD-10.

June 9-10, 2014 | Ontario, CA
June 17-18, 2014 | Sacramento, CA

For more information, click here.

If you are interested in sponsoring this event, contact Richard Starks at rstarks@cahsah.org.
ADMINISTRATOR CERTIFICATE PROGRAMS

July 23-25, 2014 – Las Vegas, NV
Sponsored By: Hefferman Insurance, Axxess, and Data Soft Logic

IMPORTANT INSIGHT FROM THE SPEAKERS:

Health care fraud enforcement is on the rise by both government agencies and third-party “whistleblowers.” Our Administrator Certificate Programs will not only address the recent enforcement trends for home care entities; it will address the practical application of relevant laws and the importance of developing an effective corporate compliance program.

Do not miss out on this opportunity to show the industry that you are the best at what you do! Sign up today!

REGISTER NOW

Home Care and Hospice Certification

Are you ready to take the next step in your career?

NBHHC offers a wide range of certifications. From Manager to Executive, we have you covered. If you are looking for ways to drive your career in the right direction, then get certified today. NBHHC certifications show a level of excellence that is unmatched. The industry is very competitive today. Employers are increasingly selective of whom they choose to represent their agency. Show them that you are exactly what they need, that you not only hold yourself to standards of excellence, you are held to them by your certification from NBHHC!

Click here to apply to take your exam now.

For more information on exam dates and times, please visit: www.nbhhc.org.

Are you a Certified Administrator?

Home Care and Hospice Professionals who successfully pass the certification examinations will be certified by the National Board for Home Care and Hospice Certification (NBHHC) and earn one of six credentials. Certification can provide additional professional recognition and personal rewards. It attests that you have met industry gold standards through assessment of your knowledge and experience. Candidates must submit a formal application to demonstrate eligibility to sit for the examination, and then successfully pass an examination covering the functions performed in the specified credential.

Please note that separate registration is required.

Exams are not based off programs. Exams are knowledge based exams.

For more information, or to register for an exam, please visit: www.nbhhc.org or contact certification@nbhhc.org.

Reserve Your Booth Now!

Be one of 18 exhibitors at our popular Home Care and Hospice Administrator Certificate Programs in Las Vegas on July 23-24. Get valuable one-on-one time with administrators and executives of provider agencies.

Space is limited, so sign up today!

View the latest floor plan online here.

To exhibit at this event, please download the exhibitor prospectus, here or contact Jessica Roenspie at jroenspie@cahsah.org or (916) 641-5795, Ext 117.
EDUCATION

Upcoming Educational Events

June 2014

9-10  ICD-10 Home Health Workshop  Ontario, CA
17-18 ICD-10 Home Health Workshop  Sacramento, CA
25   Private Duty Workshop   Sacramento, CA
27   Private Duty Workshop   Ontario, CA

July 2014

23-25 Home Care Administrator Certificate Program  Las Vegas, NV
26   Home Care Administrator Certificate EXAM  Las Vegas, NV
23-25 Hospice Administrator Certificate Program  Las Vegas, NV
26   Hospice Administrator Certificate EXAM  Las Vegas, NV

October 2014

9-10 Home Health Start Up Conference  Las Vegas, NV
9-10 Hospice Start Up Conference  Las Vegas, NV
9-10 Private Duty Start Up Conference  Las Vegas, NV
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<th>Bill Number</th>
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<td>H.R. 1173</td>
<td><strong>Personalize Your Care Act of 2013.</strong> Provides grants for programs for</td>
<td>Referred to House Energy and Commerce and House</td>
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<td>home care, hospice, long-term care, assisted living residences, skilled</td>
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<td>nursing facilities, and emergency medical services.</td>
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<td>H.R. 2504</td>
<td><strong>Home Health Care Planning Improvement Act:</strong> Would allow physician</td>
<td>Referred to House Energy and Commerce and Ways and</td>
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<td>assistants, nurse practitioners, clinical nurse specialists, and certified</td>
<td>Means Committees</td>
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<td>nurse midwives to order home health services for Medicare beneficiaries.</td>
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<td>H.R. 3245</td>
<td><strong>Medicare Home Health Fraud Reduction Act:</strong> Would limit Medicare</td>
<td>Referred to House Energy and Commerce and Ways and</td>
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<td>payment when a home health agency exceeds certain threshold limits on the</td>
<td>Means Committees</td>
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<td>average number of episodes of care. The proposed limits would be 2.7</td>
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<td>episodes of care in non-rural areas and 3.3 episodes in rural areas. Limits</td>
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<td>would be applied in the aggregate.</td>
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<td>H.R. 3077</td>
<td><strong>Telehealth Modernization Act:</strong> Would promote the provision of telehealth</td>
<td>Referred to House Energy and Commerce Committee</td>
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<td>by establishing a Federal standard for telehealth. Sets conditions for the</td>
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<td>delivery of health care through telehealth by a health care professional.</td>
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<td>H.R. 4625</td>
<td><strong>Medicare Home Health Rebasing Relief and Reassessment Act.</strong> Would</td>
<td>Referred to House Energy and Commerce and Ways and</td>
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<td>suspend the rebasing rule for 12 months and require that CMS reassess</td>
<td>Means Committees</td>
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<td>the rule and submit a report to Congress on alternative rebasing methods,</td>
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<td>including methods offered by stakeholders.</td>
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<td>S. 596</td>
<td><strong>Fostering Independence Through Technology (FITT) Act.</strong> Creates pilot</td>
<td>Referred to Senate Finance Committee</td>
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<td>S. 701</td>
<td>programs to provide incentives for home health agencies to use remote</td>
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<td>patient monitoring technology to better monitor Medicare beneficiaries,</td>
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<td>improve health outcomes, and reduce Medicare expenditures.</td>
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<td>S. 1053</td>
<td><strong>Hospice Evaluation and Legitimate Payment Act.</strong> Ensures an appropriate</td>
<td>Referred to Senate Finance Committee</td>
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<td>transition to a new Hospice payment system by requiring a 15-site</td>
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<td>demonstration of the new payment system prior to nationwide implementation.</td>
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## FEDERAL BILL TRACKER

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<tr>
<th>Bill Number</th>
<th>Description</th>
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| **S. 1439**  
Sen. Mark Warner  
[D-VA]  
Sen. Johnny Isakson  
[R-GA] | The Care Planning Act of 2013. Creates a Medicare/ Medicaid benefit that would pay for certain individuals to have conversations about end of life care. | Referred to Senate Finance Committee |
| **S. 1687**  
[D-PA]  
H.R. 4611  
Rep. Joe Courtney  
[D-CT] | Payroll Fraud Prevention Act of 2013. Ensures that employees are not misclassified as non-employees. Amends the Fair Labor Standards Act to require every person, employer and entity that employs an employee or non-employee who performs labor or services to classify such individuals accurately as employees or non-employees and notify each new employee and new non-employee of their classification. | Referred to Senate Health, Labor, Education and Pensions Committee |
| **S. 1706**  
Sen. Sherrod Brown  
[D-OH]  
H.R. 4503  
Rep. Jim McDermott  
[D-WA] | The Fair Playing Field Act. Would direct the Secretary of the Treasury to issue regulation and guidance to clarify the proper employment status of workers for employment tax purposes; and, requires taxpayers who hire independent contractors on a regular basis to provide such contractors with notice of their federal tax obligations, the labor and employment law protections that do not apply to them, and their right to seek an IRS status determination. | Referred to Senate Finance Committee |
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<th>Bill Number</th>
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<th>Location</th>
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| **AB 1863**  
Asm Brian Jones | **Home Care Services Consumer Protection Act.** Would create a new licensure category for domestic referral agencies under the Department of Social Services and establishes a statewide registry. | Oppose Unless Amended | Passed the Assembly. Hearing set for June 10 in the Senate Health and Human Services Committee. |
| **AB 2171**  
Asm Bob Wieckowski  
Asm Mariko Yamada  
Sen Mark Leno | **Residential Care facilities for the elderly.** Establishes specified rights for residents of residential care facilities for the elderly. CAHSAH was successful in seeking amendments that carve out home health and hospice agencies because Title 22 and CA Hospice Standards already require agencies to follow specific patient rights. | Neutral | Passed the Assembly. In Senate Rules Committee, pending assignment to a Senate policy committee. |
| **AB 2556**  
Asm Ed Chau  
Asm Bonnie Lowenthal | **Home care organizations.** Current law (AB 1217), the Home Care Services Consumer Protection Act, provides, on and after January 1, 2015, for the licensure and regulation of home care organizations by the State Department of Social Services and the registration of home care aides. This bill would delay implementation of the act until January 1, 2016. | Neutral | Passed the Assembly. In Senate Rules Committee, pending assignment to a Senate policy committee. |
| **AB 2723**  
Asm Jose Medina | **Administrative procedure: small businesses.** The Administrative Procedure Act governs the procedures for the adoption, amendment, or repeal of regulations by state agencies and for the review of regulatory actions by the Office of Administrative Law (OAL). This bill would require the OAL to include the cost impact for small businesses on all regulations. | Support | Passed the Assembly. In Senate Rules Committee, pending assignment to a Senate policy committee. |
| **SB 911**  
Sen Marty Block | **Residential care facilities for the elderly.** This bill increases training requirements for RCFE staff by requiring certification and 100 hours of training. CAHSAH removed its prior opposition to the bill when amendments were taken to remove the nursing requirement that conflicted with home health and hospice regulations. | Neutral | Passed the Senate. In Assembly Rules Committee, pending assignment to an Assembly policy committee. |
| **SB 935**  
Sen Mark Leno  
Sen Darrell Steinberg  
Sen Kevin De León | **Minimum wage: annual adjustment.** Would increase the minimum wage, on and after January 1, 2015, to not less than $11 per hour, on and after January 1, 2016, to not less than $12 per hour, and on and after January 1, 2017, to not less than $13 per hour. Requires the automatic adjustment of the minimum wage annually thereafter, based upon the Consumer Price Index. | Oppose | Passed the Senate. In Assembly Rules Committee, pending assignment to an Assembly policy committee. |