

# Home Health Start-Up Program

See Reverse for Registration Form

**Sept. 21-22, 2017  
Las Vegas, NV**

Caesars Palace  
3570 S Las Vegas Blvd  
Las Vegas, NV 89109  
(866) 227-5938

For hotel reservations please call Caesars Palace at (866) 227-5944 and ask for the "SCCAH7" special rate of \$89 per night, plus tax and resort fees, or book online at <https://aws.passkey.com/go/SCCAH7>.

**Hotel reservation deadline is Sunday, August 20, 2017.**

## Certificate of Completion & CEU Credits

Provider approved by the California Board of Registered Nursing (Provider # CEP2463) for up to twelve (12) contact hours of continuing education.

You must be present for the entire program to earn continuing education credit. No partial credits can be given.

Certificates are distributed at the close of the program.

## Overview

The Home Health Start-Up Program will introduce you to the licensed/certified home health agency business. It will review the necessary steps that must be taken to begin the process of agency start-up, help you understand requirements for facility, financial, time, and personnel requirements.

This program will focus on how to create effective billing, budget, and other financial systems/processes as well as defining administrative and clinical processes, understanding regulatory compliance and getting the answers to: Who, What, Why, Where, How and When regarding agency start up.

## Agenda Topics

- Medicare Requirements and Conditions of Participation
- Personnel/P&Ps/Processes & Systems
- Marketing/Community Liaisons
- Basic Accounting Requirements
- Processes (Referrals/intakes, staff development, and more)
- Business Resources
- Skilled Care Services
- Outcome-Based Quality Improvement
- Governmental Agencies and Contractors
- Fraud and Abuse History

Sponsored by



## Who Should Attend

- Anyone considering the purchase or start-up of a state-licensed or Medicare-certified home health agency
- A state-licensed home health agency considering becoming Medicare-certified
- Newly employed management staff of a home health agency
- Managers of a recently started Medicare-certified home health agency
- Managers of a state-licensed agency waiting for Medicare certification

## Faculty



**Mary Lou Connolly, RN, MS**  
Consultant  
McCoy & Connolly Consulting



**Nancy McCoy, RN, MS**  
Consultant  
McCoy & Connolly Consulting



**Thomas Boyd, MBA, CFE,**  
Vice President of Reimbursable Services  
Simione Healthcare Consultants



# Home Health Start-Up Program

## Registration Form

### Ways to Register

**ONLINE** at [www.cahsah.org/educational\\_events/17StartUpHH.php](http://www.cahsah.org/educational_events/17StartUpHH.php)

**FAX** registration form to: (916) 641-5881

**PHONE** in registration to: (916) 641-5795 ext. 113

**MAIL** registration to: CAHSAH, 3780 Rosin Ct, Suite 190, Sacramento, CA 95834

### Cancellation Policy

Cancellations are subject to 20% handling fee. There will be no refunds issued for cancellations received within 10 business days prior to program. Cancellations must be in writing. Refunds will not be made for no-shows. However, substitutions will be allowed. Should CAHSAH cancel the program, a full registration fee refund will be issued.

### Program Schedule

#### DAY 1: SEPTEMBER 21, 2017

8:00 AM - 9:00 AM	Sign-in & on-site registration
9:00 AM - 12:00 PM	Program
12:00 PM - 1:00 PM	Lunch (provided)
1:00 PM - 4:00 PM	Program
4:00 PM - 6:00 PM	Expo/Reception

#### DAY 2: SEPTEMBER 22, 2017

8:00 AM - 9:00 AM	Sign-in
9:00 AM - 12:00 PM	Program
12:00 PM - 1:00 PM	Lunch (provided)
1:00 PM - 4:00 PM	Program

### FILL IN ATTENDEE INFORMATION (ALL FIELDS REQUIRED)

Company Name

Phone Number Fax

Company Mailing Address

City State Zip

Attendee #1 Name

Attendee #1 Email

Attendee #2 Name

Attendee #2 Email

### CALCULATE REGISTRATION FEES

Registration Fee & Deadline	CAHSAH Members	*Non Members	# of Attendees
<b>Early Bird</b> Register by 8/25/2017	\$495	\$695	x _____
<b>Advanced</b> Register by 9/8/2017	\$520	\$715	x _____
<b>Late/On-Site</b> Register after 9/8/2017	\$570	\$765	x _____

**SPECIAL OFFER**  
Register two or more people online and receive \$50 off each registrant. (Applies to online registrations only.)

TOTAL DUE \$ \_\_\_\_\_

### FILL IN PAYMENT INFORMATION

PRE-PAYMENT REQUIRED. Registration will not be processed without payment.

#### PAYMENT TYPE

\_\_\_ Check # \_\_\_\_\_ (Make check payable to CAHSAH)

\_\_\_ Charge      

Credit Card Number

CC Exp. Date CC Billing Zip

**\*Is your organization not a CAHSAH® member?** Contact Membership at (916) 641-5795 ext. 114 to find out how you can join and receive discounted registration rates for all CAHSAH education programs.