

Hospice Start-Up Program

See Reverse for Registration Form

**Sept. 21-22, 2017
Las Vegas, NV**

Caesars Palace
3570 S Las Vegas Blvd
Las Vegas, NV 89109
(866) 227-5938

For hotel reservations please call
Caesars Palace at
(866) 227-5944 and ask for the
"SCCAH7" special rate of \$89 per
night, plus tax and resort fees,
or book online at [https://aws.
passkey.com/go/SCCAH7](https://aws.passkey.com/go/SCCAH7).

**Hotel reservation deadline is
Sunday, August 20, 2017.**

Certificate of Completion & CEU Credits

Provider approved by the
California Board of Registered
Nursing (Provider # CEP2463) for
up to twelve (12) contact hours
of continuing education.

You must be present for the
entire program to earn continu-
ing education credit. No partial
credits can be given.

Certificates are distributed at the
close of the program.

Overview

The Hospice Start-Up Program was designed to introduce hospice business as a stand-alone service or addition to existing services. This program will help you understand CMS requirements for location, finance, operations, local, state and federal regulations, and personnel, as well as how to create effective billing, budget and other financial systems and processes.

Administrative and clinical needs will be defined, with considerations for creating an action plan and timeline. A start-up hospice administrator needs to understand compliance and get answers to the: Who, Why, What, Where, How and When regarding hospice agency start up.

Agenda Topics

- Introduction: So You Want to Start a Hospice?
- Professional and Core Services, Policies and Procedures, Organization Administration
- Processes: Hiring, Orientation, Supervision and Trainings
- The Hospice Interdisciplinary Team
- Medicare Hospice COPs: Admission/Recertification/Revocation/Transfer/Discharge
- Hospice Levels of Care
- Accounting and Billing
- Quality Assessment Performance Improvement (QAPI)
- Business Resources: Information Technology and Trade Associations
- Government Agencies and Contractors, HIPAA and Fraud and Abuse
- Marketing and Community Liaisons

Who Should Attend

- Anyone considering the purchase or start-up of a state-licensed or Medicare-certified hospice
- A state-licensed, Medicare-certified home health agency considering adding hospice services
- Newly employed management staff for a hospice
- Managers of a recently started Medicare-certified hospice agency
- Managers of a state-licensed agency waiting for Medicare certification

Faculty



Cindy Hatton, RN, MSN
President, CEO
Hospice of the East Bay



Susan Crandall, PhD, CHA
Vice President, Agency Collaboration & Effectiveness
Hospice of the East Bay

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**HEFFERNAN**
INSURANCE BROKERS
Home Care Work Comp and Liability

**DATASOFTLOGIC**
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Hospice Start-Up Program

Registration Form

Ways to Register

ONLINE at www.cahsah.org/educational_events/17StartUpHospice.php

FAX registration form to: (916) 641-5881

PHONE in registration to: (916) 641-5795 ext. 113

MAIL registration to: CAHSAH, 3780 Rosin Ct, Suite 190, Sacramento, CA 95834

Cancellation Policy

Cancellations are subject to 20% handling fee. There will be no refunds issued for cancellations received within 10 business days prior to program. Cancellations must be in writing. Refunds will not be made for no-shows. However, substitutions will be allowed. Should CAHSAH cancel the program, a full registration fee refund will be issued.

Program Schedule

DAY 1: SEPTEMBER 21, 2017

8:00 AM - 9:00 AM Sign-in & on-site registration
9:00 AM - 12:00 PM Program
12:00 PM - 1:00 PM Lunch (provided)
1:00 PM - 4:00 PM Program
4:00 PM - 6:00 PM Expo/Reception

DAY 2: SEPTEMBER 22, 2017

8:00 AM - 9:00 AM Sign-in
9:00 AM - 12:00 PM Program
12:00 PM - 1:00 PM Lunch (provided)
1:00 PM - 4:00 PM Program

FILL IN ATTENDEE INFORMATION (ALL FIELDS REQUIRED)

Company Name

Phone Number Fax

Company Mailing Address

City State Zip

Attendee #1 Name

Attendee #1 Email

Attendee #2 Name

Attendee #2 Email

CALCULATE REGISTRATION FEES

Registration Fee & Deadline	CAHSAH Members	*Non Members	# of Attendees
Early Bird Register by 8/25/2017	\$495	\$695	x _____
Advanced Register by 9/8/2017	\$520	\$715	x _____
Late/On-Site Register after 9/8/2017	\$570	\$765	x _____

SPECIAL OFFER
Register two or more people online and receive \$50 off each registrant. (Applies to online registrations only.)

TOTAL DUE \$ _____

FILL IN PAYMENT INFORMATION

PRE-PAYMENT REQUIRED. Registration will not be processed without payment.

PAYMENT TYPE

__ Check # _____ (Make check payable to CAHSAH)

__ Charge

Credit Card Number

CC Exp. Date CC Billing Zip

***Is your organization not a CAHSAH® member?** Contact Membership at (916) 641-5795 ext. 114 to find out how you can join and receive discounted registration rates for all CAHSAH education programs.