

Driving sales • Delivering results

HomeCareSales

Melanie Stover OTR/L, MBA, MS/ISM

Revving Up Referrals

The Driver's Manual: The Unlimited Guide
That Will Put You in the Winner's Circle

- **Chapter 1** Doctors' Offices
- **Chapter 2** Hospitals
- **Chapter 3** In-Patient Rehab
- **Chapter 4** Skilled Nursing Facility with Rehab
- **Chapter 5** Assisted Living Facilities
- **Chapter 6** Independent Living Centers
- **Chapter 7** Hospice
- **Chapter 8** Professional Geriatric Care Managers
- **Chapter 9** Medicare Certified Home Health Agencies
- **Chapter 10** Fiduciaries
- **Chapter 11** Long-Term Insurance Companies
- **Chapter 12** Veterans Administration (VA)
- **Chapter 13** Health Plans

